



SUMMIT
HOTEL PROPERTIES

Earnings Release Supplement

Fourth Quarter 2024

(UNAUDITED)

February 24, 2025

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Forward-Looking Statements

We make forward-looking statements in this presentation that are subject to risks and uncertainties. These forward-looking statements include information about possible or assumed future results of our business, financial condition, liquidity, results of operations, plans, and objectives. When we use the words “believe,” “expect,” “anticipate,” “estimate,” “plan,” “continue,” “intend,” “should,” “may,” or similar expressions, we intend to identify forward-looking statements. Statements regarding the following subjects, among others, may be forward-looking by their nature:

- our ability to increase our dividend per share of common stock;
- the state of the U.S. economy generally or in specific geographic regions in which we operate, and the effect of general economic conditions on the lodging industry and our business in particular;
- market trends in our industry, interest rates, real estate values and the capital markets;
- our business and investment strategy and, particularly, our ability to identify and complete hotel acquisitions and dispositions;
- our projected operating results;
- actions and initiatives of the U.S. government and changes to U.S. government policies and the execution and impact of such actions, initiatives and policies;
- our ability to manage our relationships with our management companies and franchisors;
- our ability to maintain our existing and future financing arrangements;
- changes in the value of our properties;
- the impact of and changes in governmental regulations, tax law and rates, accounting guidance and similar matters;
- our ability to satisfy the requirements for qualification as a REIT under the U.S. Tax Code;
- our ability to repay or refinance our indebtedness as it matures or becomes callable by lenders;
- the availability of qualified personnel;
- our ability to make distributions to our stockholders in the future;
- the general volatility of the market price of our securities; and
- the degree and nature of our competition.

Forward-looking statements are based on our beliefs, assumptions and expectations of our future performance, taking into account information currently available to us. You should not place undue reliance on these forward-looking statements. These beliefs, assumptions and expectations can change as a result of many possible events or factors, not all of which are known to us. These factors are discussed under “Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2024, and in other documents we have filed with the Securities and Exchange Commission. If a change occurs, our business, financial condition, liquidity and results of operations may vary materially from those expressed in our forward-looking statements. Any forward-looking statement is effective only as of the date on which it is made. New risks and uncertainties arise over time, and it is not possible for us to predict those events or how they may affect us. Except as required by law we are not obligated to, and do not intend to, publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Additionally, this presentation contains certain unaudited historical and pro forma information and metrics which are based or calculated from historical data that is maintained or produced by Summit Hotel Properties, Inc. or third parties. This presentation contain statistics and other data that may have been obtained from, or compiled from, information made available by third-parties.

Non-GAAP Financial Measures

We disclose certain “non-GAAP financial measures,” which are measures of our historical financial performance. Non-GAAP financial measures are financial measures not prescribed by Generally Accepted Accounting Principles (“GAAP”). These measures are as follows: (i) Funds From Operations (“FFO”) and Adjusted Funds from Operations (“AFFO”), (ii) Earnings before Interest, Taxes, Depreciation and Amortization (“EBITDA”), Earnings before Interest, Taxes, Depreciation and Amortization for Real Estate (“EBITDAre”) and Adjusted EBITDAre (as described below). We caution investors that amounts presented in accordance with our definitions of non-GAAP financial measures may not be comparable to similar measures disclosed by other companies, since not all companies calculate these non-GAAP financial measures in the same manner. Our non-GAAP financial measures should be considered along with, but not as alternatives to, net income (loss) as a measure of our operating performance. Our non-GAAP financial measures may include funds that may not be available for our discretionary use due to functional requirements to conserve funds for capital expenditures, property acquisitions, debt service obligations and other commitments and uncertainties. Although we believe that our non-GAAP financial measures can enhance the understanding of our financial condition and results of operations, these non-GAAP financial measures are not necessarily better indicators of any trend as compared to a comparable measure prescribed by GAAP such as net income (loss).

FFO and AFFO

As defined by Nareit, FFO represents net income or loss (computed in accordance with GAAP), excluding preferred dividends, gains (or losses) from sales of real property, impairment losses on real estate assets, items classified by GAAP as extraordinary, the cumulative effect of changes in accounting principles, plus depreciation and amortization related to real estate assets, and adjustments for unconsolidated partnerships, and joint ventures. AFFO represents FFO excluding amortization of deferred financing costs, franchise fees, equity-based compensation expense, transaction costs, debt transaction costs, premiums on redemption of preferred shares, losses from net casualties, non-cash interest income and non-cash income tax related adjustments to our deferred tax asset. Unless otherwise indicated, we present FFO and AFFO applicable to our common shares and common units. We present FFO and AFFO because we consider FFO and AFFO an important supplemental measure of our operational performance and believe it is frequently used by securities analysts, investors, and other interested parties in the evaluation of REITs, many of which present FFO and AFFO when reporting their results. FFO and AFFO are intended to exclude GAAP historical cost depreciation and amortization, which assumes that the value of real estate assets diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions. Because FFO and AFFO exclude depreciation and amortization related to real estate assets, gains and losses from real property dispositions and impairment losses on real estate assets, and certain transaction costs related to lodging property acquisition activities and debt, FFO and AFFO provide performance measures that, when compared year over year, reflect the effect to operations from trends in occupancy, guestroom rates, operating costs, development activities and interest costs, providing perspective not immediately apparent from net income. Our computation of FFO differs slightly from the computation of Nareit-defined FFO related to the reporting of depreciation and amortization expense on assets at our corporate offices, which is de minimus. Our computation of FFO may also differ from the methodology for calculating FFO used by other equity REITs and, accordingly, may not be comparable to such other REITs. FFO and AFFO should not be considered as an alternative to net income (loss) (computed in accordance with GAAP) as an indicator of our liquidity, nor is it indicative of funds available to fund our cash needs, including our ability to pay dividends or make distributions. Where indicated in this Earnings Release Supplement, FFO is based on our computation of FFO and not the computation of Nareit-defined FFO unless otherwise noted.

Non-GAAP Financial Measures (cont.)

EBITDAre and Adjusted EBITDAre

In September 2017, Nareit proposed a standardized performance measure, called EBITDAre, which is based on EBITDA and is expected to provide additional relevant information about REITs as real estate companies in support of growing interest among generalist investors. The conclusion was reached that, while dedicated REIT investors have long been accustomed to utilizing the industry's supplemental measures such as FFO and net operating income ("NOI") to evaluate the investment quality of REITs as real estate companies, it would be helpful to generalist investors for REITs as real estate companies to also present EBITDAre as a more widely known and understood supplemental measure of performance. EBITDAre is intended to be a supplemental non-GAAP performance measure that is independent of a company's capital structure and will provide a uniform basis for one measurement of the enterprise value of a company compared to other REITs.

EBITDAre, as defined by Nareit, is calculated as EBITDA, excluding: (i) loss and gains on disposition of property and (ii) asset impairments, if any. We believe EBITDAre is useful to an investor in evaluating our operating performance because it provides investors with an indication of our ability to incur and service debt, to satisfy general operating expenses, to make capital expenditures and to fund other cash needs or reinvest cash into our business. We also believe it helps investors meaningfully evaluate and compare the results of our operations from period to period by removing the effect of our asset base (primarily depreciation and amortization) from our operating results.

We make additional adjustments to EBITDAre when evaluating our performance because we believe that the exclusion of certain additional non-recurring or unusual items described below provides useful supplemental information to investors regarding our ongoing operating performance. We believe that the presentation of Adjusted EBITDAre, when combined with the primary GAAP presentation of net income, is useful to an investor in evaluating our operating performance because it provides investors with an indication of our ability to incur and service debt, to meet general operating expenses, to make capital expenditures and to fund other cash needs, or reinvest cash into our business. We also believe it helps investors meaningfully evaluate and compare the results of our operations from period to period by removing the effect of our asset base (primarily depreciation and amortization) from our operating results.

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Summary Financial Results (Unaudited)

	For the Three Months Ended December 31,		For the Twelve Months Ended December 31,	
	2024	2023	2024	2023
<i>(Amounts in thousands, except per share metrics and statistics)</i>				
Net income (loss) attributable to common stockholders	\$ 680	\$ (16,571)	\$ 25,141	\$ (27,990)
Net income (loss) per diluted share	\$ 0.01	\$ (0.16)	\$ 0.22	\$ (0.27)
Total revenues	\$ 172,931	\$ 177,435	\$ 731,783	\$ 736,127
EBITDAre ⁽¹⁾	\$ 51,499	\$ 56,581	\$ 236,198	\$ 228,882
Adjusted EBITDAre ⁽¹⁾	\$ 42,131	\$ 46,384	\$ 192,192	\$ 190,022
FFO ⁽¹⁾	\$ 31,603	\$ 24,186	\$ 115,160	\$ 96,778
Adjusted FFO ⁽¹⁾	\$ 25,230	\$ 26,935	\$ 119,206	\$ 112,892
FFO per diluted share and unit ⁽¹⁾	\$ 0.25	\$ 0.20	\$ 0.93	\$ 0.79
Adjusted FFO per diluted share and unit ⁽¹⁾	\$ 0.20	\$ 0.22	\$ 0.96	\$ 0.92
Pro Forma ⁽²⁾				
RevPAR	\$ 117.21	\$ 115.62	\$ 124.13	\$ 121.93
RevPAR Growth	1.4 %		1.8 %	
Hotel EBITDA	\$ 60,368	\$ 62,076	\$ 264,712	\$ 259,539
Hotel EBITDA Margin	34.1 %	35.5 %	35.6 %	35.7 %
Hotel EBITDA Margin Change	(140) bps		(7) bps	
Same Store ⁽³⁾				
RevPAR	\$ 116.52	\$ 115.07	\$ 123.34	\$ 121.31
RevPAR Growth	1.3 %		1.7 %	
Hotel EBITDA	\$ 57,067	\$ 59,529	\$ 252,456	\$ 248,559
Hotel EBITDA Margin	33.6 %	35.5 %	35.5 %	35.7 %
Hotel EBITDA Margin Change	(187) bps		(18) bps	

- See tables later in this presentation for a discussion and reconciliation of Net income (loss) to non-GAAP financial measures, including earnings before interest, taxes, depreciation, and amortization ("EBITDA"), EBITDAre, adjusted EBITDAre, funds from operations ("FFO"), FFO per diluted share and unit, adjusted FFO ("AFFO"), and AFFO per diluted share and unit, as well as a reconciliation of Operating income to hotel EBITDA. See "Non-GAAP Financial Measures" at the end of this presentation.
- Unless stated otherwise in this presentation, all pro forma information includes operating and financial results for 97 lodging properties owned as of December 31, 2024, as if each hotel had been owned by the Company since January 1, 2023 and remained open for the entirety of the measurement period. As a result, all pro forma information includes operating and financial results for hotels acquired since January 1, 2023, which may include periods prior to the Company's ownership. Pro forma and non-GAAP financial measures are unaudited.
- All same store information includes 93 lodging properties owned as of December 31, 2024, with operating and financial results for the three and twelve months ended December 31, 2024 and 2023.

Summary Pro Forma Operating Results (Unaudited)

(Amounts in thousands, except operating statistics)

Pro Forma Operating Data: ⁽¹⁾	2024				Year Ended
	Q1	Q2	Q3	Q4	December 31, 2024
Pro forma room revenue	\$ 164,004	\$ 177,392	\$ 162,848	\$ 156,955	\$ 661,199
Pro forma other hotel operations revenue	20,488	21,047	19,689	20,299	81,523
Pro forma total revenues	184,492	198,439	182,537	177,254	742,722
Pro forma total hotel operating expenses	117,992	122,775	120,357	116,886	478,010
Pro forma hotel EBITDA	66,500	75,664	62,180	60,368	264,712
Pro forma hotel EBITDA Margin	36.0 %	38.1 %	34.1 %	34.1 %	35.6 %

Pro Forma Statistics: ⁽¹⁾

Rooms sold	955,533	1,035,292	991,580	957,027	3,939,432
Rooms available	1,324,414	1,324,414	1,338,979	1,339,060	5,326,867
Occupancy	72.1 %	78.2 %	74.1 %	71.5 %	74.0 %
ADR	\$ 171.64	\$ 171.34	\$ 164.23	\$ 164.00	\$ 167.84
RevPAR	\$ 123.83	\$ 133.94	\$ 121.62	\$ 117.21	\$ 124.13

Actual Statistics:

Rooms sold	969,479	1,014,864	966,019	935,012	3,885,374
Rooms available	1,351,150	1,306,712	1,311,563	1,312,953	5,282,378
Occupancy	71.8 %	77.7 %	73.7 %	71.2 %	73.6 %
ADR	\$ 172.70	\$ 170.49	\$ 162.95	\$ 163.47	\$ 167.48
RevPAR	\$ 123.92	\$ 132.41	\$ 120.02	\$ 116.42	\$ 123.19

1. Unaudited pro forma information includes operating results for 97 hotels owned as of December 31, 2024, as if all such hotels had been owned by the Company since January 1, 2024. For hotels acquired by the Company after January 1, 2024, the Company has included in the pro forma information the financial results of each of the hotels for the period from January 1, 2024, to December 31, 2024. The financial results for the hotels include information provided by the third-party owner of such hotel prior to purchase by the Company and have not been audited or reviewed by our auditors or adjusted by us. For any hotels sold by the Company after January 1, 2024, the Company excludes the financial results of each of those hotels from January 1, 2024 to the date the hotels were sold by the Company in determining pro forma total revenues and pro forma hotel operating expenses. The pro forma information is included to enable comparison of results for the current reporting period to results for the comparable period of the prior year and are not indicative of future results.



Adjusted EBITDAre Reconciliation (Unaudited)

(Amounts in thousands)

	For the Three Months Ended December 31,		For the Twelve Months Ended December 31,	
	2024	2023	2024	2023
Net income (loss)	\$ 916	\$ (21,267)	\$ 38,891	\$ (28,116)
Depreciation and amortization	36,471	38,624	146,436	150,924
Interest expense	19,792	21,621	82,632	86,798
Interest income on cash deposits	(263)	(178)	(829)	(568)
Income tax (benefit) expense	(11,667)	1,119	(8,743)	2,798
EBITDA	45,249	39,919	258,387	211,836
Loss on impairment and write-down of assets	6,723	16,661	6,723	16,661
(Gain) loss on disposal of assets and other dispositions, net	(473)	1	(28,912)	385
EBITDAre	51,499	56,581	236,198	228,882
Recoveries of credit losses	—	(730)	—	(1,230)
Amortization of key money liabilities	(124)	(120)	(486)	(498)
Equity-based compensation	1,795	1,829	8,132	7,742
Transaction costs	—	(11)	10	13
Debt transaction costs	—	43	647	461
Gain on extinguishment of debt	—	—	(3,000)	—
Non-cash interest income	—	(134)	(400)	(531)
Non-cash lease expense, net	132	113	464	481
Casualty losses, net	814	261	177	2,112
Loss related to non-controlling interests in consolidated joint ventures	4,488	6,731	8,499	14,824
Adjustments related to non-controlling interests in consolidated joint ventures	(16,251)	(17,921)	(58,793)	(62,681)
Non-cash state taxes and other, net	(222)	(258)	744	447
Adjusted EBITDAre	\$ 42,131	\$ 46,384	\$ 192,192	\$ 190,022

Adjusted FFO Reconciliation (Unaudited)

(Amounts in thousands, except per share metrics)

	For the Three Months Ended December 31,		For the Twelve Months Ended December 31,	
	2024	2023	2024	2023
Net income (loss)	\$ 916	\$ (21,267)	\$ 38,891	\$ (28,116)
Preferred dividends	(3,969)	(3,969)	(15,875)	(15,875)
Distributions to and accretion of redeemable non-controlling interests	(656)	(656)	(2,626)	(2,626)
Loss related to non-controlling interests in consolidated joint ventures	4,488	6,731	8,499	14,824
Net income (loss) applicable to common shares and Common Units	779	(19,161)	28,889	(31,793)
Real estate-related depreciation	35,903	37,436	142,493	146,187
Loss on impairment and write-down of assets	6,723	16,661	6,723	16,661
(Gain) loss on disposal of assets and other dispositions, net	(473)	1	(28,912)	385
FFO adjustments related to non-controlling interests in consolidated joint ventures	(11,329)	(10,751)	(34,033)	(34,662)
FFO applicable to common shares and Common Units	31,603	24,186	115,160	96,778
Recoveries of credit losses	—	(730)	—	(1,230)
Amortization of deferred financing costs	1,702	1,531	6,582	5,910
Amortization of franchise fees	177	156	671	595
Amortization of intangible assets, net	266	909	2,786	3,642
Equity-based compensation	1,795	1,829	8,132	7,742
Transaction costs	—	(11)	10	13
Debt transaction costs	—	43	647	461
Gain on extinguishment of debt	—	—	(3,000)	—
Non-cash interest income	—	(134)	(400)	(531)
Non-cash lease expense, net	132	113	464	481
Casualty losses, net	814	261	177	2,112
Deferred tax expense	765	21	762	84
Reversal of valuation allowance on deferred tax assets	(12,061)	—	(12,061)	—
AFFO adjustments related to non-controlling interests in consolidated joint ventures	259	(981)	(1,468)	(3,612)
Non-cash state taxes and other, net	(222)	(258)	744	447
AFFO applicable to common shares and Common Units	\$ 25,230	\$ 26,935	\$ 119,206	\$ 112,892
FFO per share of common share/Common Unit	\$ 0.25	\$ 0.20	\$ 0.93	\$ 0.79
AFFO per common share/Common Unit	\$ 0.20	\$ 0.22	\$ 0.96	\$ 0.92
Weighted-average diluted common shares/Common Units:				
FFO and AFFO	124,502	122,486	124,313	122,355

Reconciliation to Adjusted EBITDAre - By Ownership Interest (Unaudited)

Q4 2024 (Amounts in thousands, except statistics)														
	Summit Wholly-Owned		GIC Joint Venture ⁽²⁾		Other Joint Ventures ⁽²⁾		Combined		GIC JV Pro Rata Adj		Other JVs Pro Rata Adj		Pro Rata	
	4Q 2024	4Q 2023	4Q 2024	4Q 2023	4Q 2024	4Q 2023	4Q 2024	4Q 2023	4Q 2024	4Q 2023	4Q 2024	4Q 2023	4Q 2024	4Q 2023
Number Rooms Sold	550,312	579,058	363,501	371,171	21,199	20,730	935,012	970,959						
Number of Rooms Available	788,362	843,115	499,199	513,452	25,392	25,300	1,312,953	1,381,867						
Occupancy	69.8 %	68.7 %	72.8 %	72.3 %	83.5 %	81.9 %	71.2 %	70.3 %						
Average Daily Rate	\$ 163.95	\$ 166.76	\$ 160.05	\$ 151.48	\$ 209.72	\$ 207.07	\$ 163.47	\$ 161.78						
Room Revenue PAR	\$ 114.45	\$ 114.53	\$ 116.54	\$ 109.51	\$ 175.09	\$ 169.67	\$ 116.42	\$ 113.67						
Room Revenue	90,225	96,561	58,178	56,227	4,446	4,293	152,849	157,081						
Other revenue	9,800	10,332	7,412	7,158	2,870	2,864	20,082	20,354						
Total Revenue	\$ 100,025	\$ 106,893	\$ 65,590	\$ 63,385	\$ 7,316	\$ 7,157	\$ 172,931	\$ 177,435						
Hotel EBITDA	\$ 30,357	\$ 36,082	\$ 25,271	\$ 23,501	\$ 2,533	\$ 2,695	\$ 58,161	\$ 62,278						
% margin	30.3 %	33.8 %	38.5 %	37.1 %	34.6 %	37.7 %	33.6 %	35.1 %						
Net income (loss)	\$ 8,518	\$ (8,137)	\$ (8,123)	\$ (13,679)	\$ 521	\$ 549	\$ 916	\$ (21,267)	\$ 4,540	\$ 6,786	\$ (52)	\$ (55)	\$ 5,404	\$ (14,536)
Depreciation and amortization	18,790	20,174	16,586	17,370	1,095	1,080	36,471	38,624	(8,127)	(8,511)	(110)	(108)	28,234	30,005
Interest expense	7,625	8,417	11,243	12,183	924	1,021	19,792	21,621	(5,509)	(5,970)	(92)	(102)	14,191	15,549
Interest income	(227)	(169)	(36)	(9)	—	—	(263)	(178)	18	4	—	—	(245)	(174)
Income tax (benefit) expense	(9,684)	401	(1,983)	718	—	—	(11,667)	1,119	972	(352)	—	—	(10,695)	767
EBITDA	\$ 25,022	\$ 20,686	\$ 17,687	\$ 16,583	\$ 2,540	\$ 2,650	\$ 45,249	\$ 39,919	\$ (8,106)	\$ (8,043)	\$ (254)	\$ (265)	\$ 36,889	\$ 31,611
Loss on impairment and write-down of assets	—	11,270	6,723	5,391	—	—	6,723	16,661	(3,294)	(2,642)	—	—	3,429	14,019
(Gain) loss on disposal of assets and other dispositions, net	(467)	(7)	(6)	8	—	—	(473)	1	3	(4)	—	—	(470)	(3)
EBITDAre	\$ 24,555	\$ 31,949	\$ 24,404	\$ 21,982	\$ 2,540	\$ 2,650	\$ 51,499	\$ 56,581	\$ (11,397)	\$ (10,689)	\$ (254)	\$ (265)	\$ 39,848	\$ 45,627
Recoveries of credit losses	—	(730)	—	—	—	—	—	(730)	—	—	—	—	—	(730)
Amortization of key money liabilities	(55)	(51)	(51)	(51)	(18)	(18)	(124)	(120)	25	25	2	2	(97)	(93)
Equity-based compensation	1,795	1,829	—	—	—	—	1,795	1,829	—	—	—	—	1,795	1,829
Transaction costs	—	1	—	(12)	—	—	—	(11)	—	6	—	—	—	(5)
Debt transaction costs	—	44	—	(1)	—	—	—	43	—	—	—	—	—	43
Non-cash interest income ⁽¹⁾	—	(134)	—	—	—	—	—	(134)	—	—	—	—	—	(134)
Non-cash lease expense, net	126	104	6	9	—	—	132	113	(3)	(4)	—	—	129	109
Casualty losses (gains), net	538	(283)	276	544	—	—	814	261	(135)	(267)	—	—	679	(6)
Non-cash state taxes and other, net	(222)	(256)	—	(2)	—	—	(222)	(258)	(1)	2	—	—	(223)	(256)
Adjusted EBITDAre	\$ 26,737	\$ 32,473	\$ 24,635	\$ 22,469	\$ 2,522	\$ 2,632	\$ 53,894	\$ 57,574	\$ (11,511)	\$ (10,927)	\$ (252)	\$ (263)	\$ 42,131	\$ 46,384

1. Non-cash interest income relates to the amortization of the discount on certain notes receivable. The discount on these notes receivable was recorded at inception of the related loans based on the estimated value of the embedded purchase options in the notes receivable.
2. GIC Joint Venture is 51% owned by Summit while Other Joint Ventures are 90% owned by Summit.

Reconciliation to Adjusted EBITDAre - By Ownership Interest (Unaudited)

YTD 2024 <i>(Amounts in thousands, except statistics)</i>														
	Summit Wholly-Owned		GIC Joint Venture ⁽²⁾		Other Joint Ventures ⁽²⁾		Combined		GIC JV Pro Rata Adj		Other JVs Pro Rata Adj		Pro Rata	
	YTD 2024	YTD 2023	YTD 2024	YTD 2023	YTD 2024	YTD 2023	YTD 2024	YTD 2023	YTD 2024	YTD 2023	YTD 2024	YTD 2023	YTD 2024	YTD 2023
Number Rooms Sold	2,320,897	2,416,720	1,481,801	1,479,685	82,676	78,664	3,885,374	3,975,069						
Number of Rooms Available	3,201,236	3,410,723	1,980,389	2,010,814	100,753	100,375	5,282,378	5,521,912						
Occupancy	72.5 %	70.9 %	74.8 %	73.6 %	82.1 %	78.4 %	73.6 %	72.0 %						
Average Daily Rate	\$ 169.81	\$ 168.39	\$ 161.37	\$ 157.06	\$ 211.39	\$ 212.28	\$ 167.48	\$ 165.04						
Room Revenue PAR	\$ 123.11	\$ 119.32	\$ 120.74	\$ 115.58	\$ 173.46	\$ 166.37	\$ 123.19	\$ 118.81						
Room Revenue	394,117	406,960	239,119	232,404	17,477	16,699	650,713	656,063						
Other revenue	40,660	41,421	29,194	28,078	11,216	10,565	81,070	80,064						
Total Revenue	\$ 434,777	\$ 448,381	\$ 268,313	\$ 260,482	\$ 28,693	\$ 27,264	\$ 731,783	\$ 736,127						
Hotel EBITDA	\$ 145,766	\$ 149,478	\$ 105,055	\$ 99,920	\$ 8,817	\$ 8,624	\$ 259,638	\$ 258,022						
% margin	33.5 %	33.3 %	39.2 %	38.4 %	30.7 %	31.6 %	35.5 %	35.1 %						
Net income (loss)	\$ 54,513	\$ 2,081	\$ (16,548)	\$ (30,589)	\$ 926	\$ 392	\$ 38,891	\$ (28,116)	\$ 8,592	\$ 14,863	\$ (93)	\$ (39)	\$ 47,390	\$ (13,292)
Depreciation and amortization	76,722	78,122	65,360	68,636	4,354	4,166	146,436	150,924	(32,026)	(33,632)	(435)	(417)	113,975	116,875
Interest expense	31,815	34,198	46,880	48,692	3,937	3,908	82,632	86,798	(22,971)	(23,859)	(394)	(391)	59,267	62,548
Interest income	(768)	(523)	(61)	(45)	—	—	(829)	(568)	30	22	—	—	(799)	(546)
Income tax (benefit) expense	(8,852)	428	109	2,370	—	—	(8,743)	2,798	(53)	(1,161)	—	—	(8,796)	1,637
EBITDA	\$ 153,430	\$ 114,306	\$ 95,740	\$ 89,064	\$ 9,217	\$ 8,466	\$ 258,387	\$ 211,836	\$ (46,428)	\$ (43,767)	\$ (922)	\$ (847)	\$ 211,037	\$ 167,222
Loss on impairment and write-down of assets	—	11,270	6,723	5,391	—	—	6,723	16,661	(3,294)	(2,642)	—	—	3,429	14,019
(Gain) loss on disposal of assets and other dispositions, net	(28,738)	338	(193)	47	19	—	(28,912)	385	95	(23)	(2)	—	(28,819)	362
EBITDAre	\$ 124,692	\$ 125,914	\$ 102,270	\$ 94,502	\$ 9,236	\$ 8,466	\$ 236,198	\$ 228,882	\$ (49,627)	\$ (46,432)	\$ (924)	\$ (847)	\$ 185,647	\$ 181,603
Recoveries of credit losses	—	(1,230)	—	—	—	—	—	(1,230)	—	—	—	—	—	(1,230)
Amortization of key money liabilities	(208)	(220)	(206)	(206)	(72)	(72)	(486)	(498)	101	101	7	7	(378)	(390)
Equity-based compensation	8,132	7,742	—	—	—	—	8,132	7,742	—	—	—	—	8,132	7,742
Transaction costs	10	14	—	(1)	—	—	10	13	—	—	—	—	10	13
Debt transaction costs	627	336	20	125	—	—	647	461	(10)	(61)	—	—	637	400
Gain on extinguishment of debt	(3,000)	—	—	—	—	—	(3,000)	—	—	—	—	—	(3,000)	—
Non-cash interest income ⁽¹⁾	(400)	(531)	—	—	—	—	(400)	(531)	—	—	—	—	(400)	(531)
Non-cash lease expense, net	474	438	(10)	43	—	—	464	481	5	(21)	—	—	469	460
Casualty losses (gains), net	1,280	789	(707)	1,214	(396)	109	177	2,112	346	(595)	40	(11)	563	1,506
Non-cash state taxes and other, net	274	449	470	(1)	—	(1)	744	447	(232)	2	—	—	512	449
Adjusted EBITDAre	\$ 131,881	\$ 133,701	\$ 101,837	\$ 95,676	\$ 8,768	\$ 8,502	\$ 242,486	\$ 237,879	\$ (49,417)	\$ (47,006)	\$ (877)	\$ (851)	\$ 192,192	\$ 190,022

1. Non-cash interest income relates to the amortization of the discount on certain notes receivable. The discount on these notes receivable was recorded at inception of the related loans based on the estimated value of the embedded purchase options in the notes receivable.
2. GIC Joint Venture is 51% owned by Summit while Other Joint Ventures are 90% owned by Summit.

Reconciliation to Adjusted FFO - By Ownership Interest (Unaudited)

Q4 2024	Summit		GIC		Other		Combined		GIC JV		Other JVs		Pro Rata	
	Wholly-Owned		Joint Venture ⁽¹⁾		Joint Ventures ⁽¹⁾				Pro Rata Adj		Pro Rata Adj			
	4Q 2024	4Q 2023	4Q 2024	4Q 2023	4Q 2024	4Q 2023	4Q 2024	4Q 2023	4Q 2024	4Q 2023	4Q 2024	4Q 2023	4Q 2024	4Q 2023
(Amounts in thousands, except statistics)														
Net income (loss)	\$ 8,518	\$ (8,137)	\$ (8,123)	\$ (13,679)	\$ 521	\$ 549	\$ 916	\$ (21,267)	\$ 4,540	\$ 6,786	\$ (52)	\$ (55)	\$ 5,404	\$ (14,536)
Preferred dividends	(3,969)	(3,969)	—	—	—	—	(3,969)	(3,969)	—	—	—	—	(3,969)	(3,969)
Distributions to and accretion of redeemable non-controlling interests	(656)	(656)	—	—	—	—	(656)	(656)	—	—	—	—	(656)	(656)
Net income (loss) applicable to common shares and Common Units	\$ 3,893	\$ (12,762)	\$ (8,123)	\$ (13,679)	\$ 521	\$ 549	\$ (3,709)	\$ (25,892)	\$ 4,540	\$ 6,786	\$ (52)	\$ (55)	\$ 779	\$ (19,161)
Real estate-related depreciation	18,643	20,049	16,184	16,325	1,076	1,062	35,903	37,436	(7,930)	(7,999)	(108)	(106)	27,865	29,331
Loss on impairment and write-down of assets	—	11,270	6,723	5,391	—	—	6,723	16,661	(3,294)	(2,642)	—	—	3,429	14,019
(Gain) loss on disposal of assets and other dispositions, net	(467)	(7)	(6)	8	—	—	(473)	1	3	(4)	—	—	(470)	(3)
FFO applicable to common shares and Common Units	\$ 22,069	\$ 18,550	\$ 14,778	\$ 8,045	\$ 1,597	\$ 1,611	\$ 38,444	\$ 28,206	\$ (6,681)	\$ (3,859)	\$ (160)	\$ (161)	\$ 31,603	\$ 24,186
Recoveries of credit losses	—	(730)	—	—	—	—	—	(730)	—	—	—	—	—	(730)
Amortization of deferred financing costs	1,170	1,070	517	446	15	15	1,702	1,531	(253)	(219)	(2)	(2)	1,447	1,310
Amortization of franchise fees	96	73	81	83	—	—	177	156	(40)	(41)	—	—	137	115
Amortization of intangible assets	(4)	(2)	270	911	—	—	266	909	(132)	(446)	—	—	134	463
Equity based compensation	1,795	1,829	—	—	—	—	1,795	1,829	—	—	—	—	1,795	1,829
Transaction costs	—	1	—	(12)	—	—	—	(11)	—	6	—	—	—	(5)
Debt transaction costs	—	44	—	(1)	—	—	—	43	—	—	—	—	—	43
Non-cash interest income ⁽²⁾	—	(134)	—	—	—	—	—	(134)	—	—	—	—	—	(134)
Non-cash lease expense, net	126	104	6	9	—	—	132	113	(3)	(4)	—	—	129	109
Casualty losses (gains), net	538	(283)	276	544	—	—	814	261	(135)	(267)	—	—	679	(6)
Deferred tax expense	734	—	31	21	—	—	765	21	(15)	(10)	—	—	750	11
Reversal of deferred tax valuation allowance	(10,347)	—	(1,714)	—	—	—	(12,061)	—	840	—	—	—	(11,221)	—
Non-cash state taxes and other, net	(222)	(258)	—	—	—	—	(222)	(258)	(1)	2	—	—	(223)	(256)
AFFO applicable to common shares and common units ⁽³⁾	\$ 15,955	\$ 20,264	\$ 14,245	\$ 10,046	\$ 1,612	\$ 1,626	\$ 31,812	\$ 31,936	\$ (6,420)	\$ (4,838)	\$ (162)	\$ (163)	\$ 25,230	\$ 26,935
FFO per common share/Common Unit													\$ 0.25	\$ 0.20
AFFO per common share/Common Unit													\$ 0.20	\$ 0.22
Weighted-average diluted common shares/Common Units ⁽³⁾													124,502	122,486

1. GIC Joint Venture is 51% owned by Summit while Other Joint Ventures are 90% owned by Summit.
2. Non-cash interest income relates to the amortization of the discount on certain notes receivable. The discount on these notes receivable was recorded at inception of the related loans based on the estimated value of the embedded purchase options in the notes receivable.
3. The Company includes the outstanding OP units issued by Summit Hotel OP, LP, the Company's operating partnership, held by limited partners other than the Company because the OP units are redeemable for cash or, at the Company's option, shares of the Company's common stock on a one-for-one basis.

Reconciliation to Adjusted FFO - By Ownership Interest (Unaudited)

YTD 2024	Summit		GIC		Other		Combined	GIC JV		Other JVs		Pro Rata		
	Wholly-Owned		Joint Venture ⁽¹⁾		Joint Ventures ⁽¹⁾			Pro Rata Adj		Pro Rata Adj				
	YTD 2024	YTD 2023	YTD 2024	YTD 2023	YTD 2024	YTD 2023		YTD 2024	YTD 2023	YTD 2024	YTD 2023			
(Amounts in thousands, except statistics)														
Net income (loss)	\$ 54,513	\$ 2,081	\$ (16,548)	\$ (30,589)	\$ 926	\$ 392	\$ 38,891	\$ (28,116)	\$ 8,592	\$ 14,863	\$ (93)	\$ (39)	\$ 47,390	\$ (13,292)
Preferred dividends	(15,875)	(15,875)	—	—	—	—	(15,875)	(15,875)	—	—	—	—	(15,875)	(15,875)
Distributions to and accretion of redeemable non-controlling interests	(2,626)	(2,626)	—	—	—	—	(2,626)	(2,626)	—	—	—	—	(2,626)	(2,626)
Net income (loss) applicable to common shares and Common Units	\$ 36,012	\$ (16,420)	\$ (16,548)	\$ (30,589)	\$ 926	\$ 392	\$ 20,390	\$ (46,617)	\$ 8,592	\$ 14,863	\$ (93)	\$ (39)	\$ 28,889	\$ (31,793)
Real estate-related depreciation	76,163	77,628	62,048	64,465	4,282	4,094	142,493	146,187	(30,404)	(31,588)	(428)	(409)	111,661	114,190
Loss on impairment and write-down of assets	—	11,270	6,723	5,391	—	—	6,723	16,661	(3,294)	(2,642)	—	—	3,429	14,019
(Gain) loss on disposal of assets and other dispositions, net	(28,738)	338	(193)	47	19	—	(28,912)	385	95	(23)	(2)	—	(28,819)	362
FFO applicable to common shares and Common Units	\$ 83,437	\$ 72,816	\$ 52,030	\$ 39,314	\$ 5,227	\$ 4,486	\$ 140,694	\$ 116,616	\$ (25,011)	\$ (19,390)	\$ (523)	\$ (448)	\$ 115,160	\$ 96,778
Recoveries of credit losses	—	(1,230)	—	—	—	—	—	(1,230)	—	—	—	—	—	(1,230)
Amortization of deferred financing costs	4,651	3,941	1,871	1,909	60	60	6,582	5,910	(917)	(935)	(6)	(6)	5,659	4,969
Amortization of franchise fees	354	274	317	321	—	—	671	595	(155)	(157)	—	—	516	438
Amortization of intangible assets	(3)	(1)	2,789	3,643	—	—	2,786	3,642	(1,367)	(1,785)	—	—	1,419	1,857
Equity based compensation	8,132	7,742	—	—	—	—	8,132	7,742	—	—	—	—	8,132	7,742
Transaction costs	10	14	—	(1)	—	—	10	13	—	—	—	—	10	13
Debt transaction costs	627	336	20	125	—	—	647	461	(10)	(61)	—	—	637	400
Gain on extinguishment of debt	(3,000)	—	—	—	—	—	(3,000)	—	—	—	—	—	(3,000)	—
Non-Cash Interest Income ⁽²⁾	(400)	(531)	—	—	—	—	(400)	(531)	—	—	—	—	(400)	(531)
Non-cash lease expense, net	474	438	(10)	43	—	—	464	481	5	(21)	—	—	469	460
Casualty losses (gains), net	1,280	789	(707)	1,214	(396)	109	177	2,112	346	(595)	40	(11)	563	1,506
Deferred tax expense	731	—	31	84	—	—	762	84	(15)	(41)	—	—	747	43
Reversal of valuation allowance on deferred tax assets	(10,347)	—	(1,714)	—	—	—	(12,061)	—	840	—	—	—	(11,221)	—
Non-cash state taxes and other, net	274	447	470	—	—	—	744	447	(229)	—	—	—	515	447
AFFO applicable to common shares and common units ⁽³⁾	\$ 86,220	\$ 85,035	\$ 55,097	\$ 46,652	\$ 4,891	\$ 4,655	\$ 146,208	\$ 136,342	\$ (26,513)	\$ (22,985)	\$ (489)	\$ (465)	\$ 119,206	\$ 112,892
FFO per common share/Common Unit													\$ 0.93	\$ 0.79
AFFO per common share/Common Unit													\$ 0.96	\$ 0.92
Weighted-average diluted common shares/Common Units ⁽³⁾													124,313	122,355

1. GIC Joint Venture is 51% owned by Summit while Other Joint Ventures are 90% owned by Summit.

2. Non-cash interest income relates to the amortization of the discount on certain notes receivable. The discount on these notes receivable was recorded at inception of the related loans based on the estimated value of the embedded purchase options in the notes receivable.

3. The Company includes the outstanding OP units issued by Summit Hotel OP, LP, the Company's operating partnership, held by limited partners other than the Company because the OP units are redeemable for cash or, at the Company's option, shares of the Company's common stock on a one-for-one basis.

Full Year 2025 Outlook (Unaudited)

	FYE 2025 Outlook	
	Low	High
<i>(Amounts in thousands, except per share metrics and statistics)</i>		
Pro Forma RevPAR Growth ⁽¹⁾	1.00 %	3.00 %
Adjusted EBITDAre	\$ 184,000	\$ 198,000
Adjusted FFO	\$ 111,900	\$ 125,600
Adjusted FFO per share of Common Stock and Common Units	\$ 0.90	\$ 1.00
Capital Expenditures, Pro Rata	\$ 65,000	\$ 85,000

1. All pro forma information includes operating and financial results for 97 hotels owned as of December 31, 2024 as if each hotel had been owned by the Company since January 1, 2024 and will continue to be owned through the entire year ending December 31, 2025. As a result, the pro forma information includes operating and financial results for hotels acquired since January 1, 2024, which may include periods prior to the Company's ownership. Pro forma and non-GAAP measures are unaudited.

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Pro Forma Operating Results - By Ownership Interest (Unaudited)

Q4 2024	INN Wholly-Owned (53 Hotels)		GIC Joint Venture (41 Hotels)		Other Joint Ventures (3 Hotels)		Pro Forma (97 Hotels)	
	2024	2023	2024	2023	2024	2023	2024	2023
<i>(Amounts in thousands, except statistics)</i>								
Pro Forma Operating Data ⁽¹⁾								
Occupancy	69.8 %	69.6 %	73.4 %	72.9 %	83.5 %	81.9 %	71.5 %	71.1 %
ADR	\$ 164.04	\$ 166.69	\$ 161.45	\$ 154.23	\$ 209.72	\$ 207.07	\$ 164.00	\$ 162.54
RevPAR	\$ 114.46	\$ 116.04	\$ 118.53	\$ 112.40	\$ 175.09	\$ 169.67	\$ 117.21	\$ 115.62
Occupancy change	0.2 %		0.7 %		1.9 %		0.5 %	
ADR change	(1.6)%		4.7 %		1.3 %		0.9 %	
RevPAR change	(1.4)%		5.5 %		3.2 %		1.4 %	
Pro forma total revenues	\$ 99,762	\$ 101,200	\$ 70,176	\$ 66,697	\$ 7,316	\$ 7,157	\$ 177,254	\$ 175,054
Pro forma hotel EBITDA	\$ 30,293	\$ 34,777	\$ 27,542	\$ 24,604	\$ 2,533	\$ 2,695	\$ 60,368	\$ 62,076
Pro forma hotel EBITDA Margin	30.4 %	34.4 %	39.2 %	36.9 %	34.6 %	37.7 %	34.1 %	35.5 %

1. Unaudited pro forma information includes operating results for 97 hotels owned as of December 31, 2024, as if all such hotels had been owned by the Company since January 1, 2023. For any hotels acquired by the Company after January 1, 2023 (the "Acquired Hotels"), the Company has included in the pro forma information the financial results of each of the Acquired Hotels for the period from January 1, 2023, to the date the Acquired Hotels were purchased by the Company (the "Pre-acquisition Period"). The financial results for the Pre-acquisition Period were provided by the third-party owner of such Acquired Hotel prior to purchase by the Company and have not been audited or reviewed by our auditors or adjusted by us. For any hotels sold by the Company after January 1, 2023 (the "Disposed Hotels"), the Company excludes the financial results of each of the Disposed Hotels from January 1, 2023 to the date the Disposed Hotels were sold by the Company in determining pro forma total revenues and pro forma hotel operating expenses. The pro forma information is included to enable comparison of results for the current reporting period to results for the comparable period of the prior year and are not indicative of future results.

Pro Forma Operating Results - By Ownership Interest (Unaudited)

YTD 2024	INN Wholly-Owned (53 Hotels)		GIC Joint Venture (41 Hotels)		Other Joint Ventures (3 Hotels)		Pro Forma (97 Hotels)	
	2024	2023	2024	2023	2024	2023	2024	2023
<i>(Amounts in thousands, except statistics)</i>								
Pro Forma Operating Data ⁽¹⁾								
Occupancy	72.7 %	72.0 %	75.5 %	74.4 %	82.1 %	78.4 %	74.0 %	73.1 %
ADR	\$ 169.61	\$ 169.64	\$ 163.03	\$ 160.63	\$ 211.39	\$ 212.28	\$ 167.84	\$ 166.89
RevPAR	\$ 123.28	\$ 122.11	\$ 123.02	\$ 119.52	\$ 173.46	\$ 166.37	\$ 124.13	\$ 121.93
Occupancy change	1.0 %		1.4 %		4.7 %		1.2 %	
ADR change	— %		1.5 %		(0.4)%		0.6 %	
RevPAR change	1.0 %		2.9 %		4.3 %		1.8 %	
Pro forma total revenues	\$ 425,591	\$ 420,409	\$ 288,438	\$ 279,199	\$ 28,693	\$ 27,264	\$ 742,722	\$ 726,872
Pro forma hotel EBITDA	\$ 142,894	\$ 143,298	\$ 113,001	\$ 107,617	\$ 8,817	\$ 8,624	\$ 264,712	\$ 259,539
Pro forma hotel EBITDA Margin	33.6 %	34.1 %	39.2 %	38.5 %	30.7 %	31.6 %	35.6 %	35.7 %

1. Unaudited pro forma information includes operating results for 97 hotels owned as of December 31, 2024, as if all such hotels had been owned by the Company since January 1, 2023. For any hotels acquired by the Company after January 1, 2023 (the "Acquired Hotels"), the Company has included in the pro forma information the financial results of each of the Acquired Hotels for the period from January 1, 2023, to the date the Acquired Hotels were purchased by the Company (the "Pre-acquisition Period"). The financial results for the Pre-acquisition Period were provided by the third-party owner of such Acquired Hotel prior to purchase by the Company and have not been audited or reviewed by our auditors or adjusted by us. For any hotels sold by the Company after January 1, 2023 (the "Disposed Hotels"), the Company excludes the financial results of each of the Disposed Hotels from January 1, 2023 to the date the Disposed Hotels were sold by the Company in determining pro forma total revenues and pro forma hotel operating expenses. The pro forma information is included to enable comparison of results for the current reporting period to results for the comparable period of the prior year and are not indicative of future results.

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Capitalization - Total Enterprise Value (Unaudited)

(Amounts in thousands, except common share price & dividends)

	December 31, 2024	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023
Common Share Price & Dividends					
At quarter ended	\$ 6.85	\$ 6.86	\$ 5.99	\$ 6.51	\$ 6.72
High during quarter ended	\$ 7.22	\$ 7.08	\$ 6.63	\$ 6.95	\$ 6.98
Low during quarter ended	\$ 5.94	\$ 5.66	\$ 5.72	\$ 6.15	\$ 5.31
Common dividends per share	\$ 0.08	\$ 0.08	\$ 0.08	\$ 0.06	\$ 0.06
Common Shares & Units					
Common shares outstanding	108,436	108,453	108,276	108,198	107,593
Common units outstanding	15,933	15,943	15,948	15,949	15,949
Total common shares and units outstanding	124,369	124,396	124,224	124,147	123,542
Capitalization					
Market value of common equity at quarter end	\$ 851,928	\$ 853,357	\$ 744,102	\$ 808,197	\$ 830,202
Par value of preferred equity - 6.250% Series E	160,000	160,000	160,000	160,000	160,000
Par value of preferred equity - 5.875% Series F	100,000	100,000	100,000	100,000	100,000
Par value of preferred equity - 5.250% Series Z	50,000	50,000	50,000	50,000	50,000
Consolidated total debt	1,408,007	1,348,544	1,359,186	1,467,349	1,445,839
Less: Consolidated unrestricted cash	(40,637)	(51,698)	(45,873)	(63,435)	(37,837)
Consolidated total enterprise value	\$ 2,529,298	\$ 2,460,203	\$ 2,367,415	\$ 2,522,111	\$ 2,548,204
Noncontrolling interest in consolidated total debt - GIC JV	(325,579)	(301,112)	(301,196)	(304,159)	(308,151)
Noncontrolling interest in consolidated total debt - Other JVs	(4,606)	(4,653)	(4,700)	(4,700)	(4,700)
Noncontrolling interest in consolidated total cash - GIC JV	7,956	10,044	7,860	13,334	8,498
Noncontrolling interest in consolidated total cash - Other JVs	218	283	340	485	260
Pro rata total enterprise value	\$ 2,207,287	\$ 2,164,765	\$ 2,069,719	\$ 2,227,071	\$ 2,244,111

Debt Schedule - Part I (Unaudited)

As of December 31, 2024

(amounts in thousands)

	Spread	Base Rate	Interest Rate	Fixed/ Variable	Fully-Extended Maturity Date	Number of Encumbered Properties	Principal Outstanding	Non-controlling Interests	Pro Rata Principal Outstanding
Senior Credit Facility									
\$400 Million Revolver	1.75%	4.58%	6.33%	Variable	06/21/2028	n/a	10,000	—	10,000
\$200 Million Term Loan	1.70%	4.46%	6.16%	Variable	06/21/2028	n/a	200,000	—	200,000
Total Senior Credit and Term Loan Facility							\$ 210,000	\$ —	\$ 210,000
\$200 Million Unsecured Term Loan									
	1.70%	4.67%	6.37%	Variable	02/26/2029	n/a	\$ 200,000	\$ —	\$ 200,000
Convertible Notes									
	n/a	n/a	1.50%	Fixed	02/15/2026	n/a	\$ 287,500	\$ —	\$ 287,500
							\$ 697,500	\$ —	\$ 697,500
Brickell Joint Venture Mortgage Loan									
City National Bank of Florida	3.00%	4.45%	7.45%	Variable	06/09/2025	2	46,060	(4,606)	41,454
GIC Joint Venture Credit Facility and Term Loans									
\$125 Million Revolver	2.15%	4.46%	6.61%	Variable	09/15/2028	n/a	125,000	(61,250)	63,750
\$125 Million Term Loan	2.10%	4.46%	6.56%	Variable	09/15/2028	n/a	125,000	(61,250)	63,750
\$410 Million Term Loan	2.75%	4.47%	7.22%	Variable	01/13/2027	n/a	396,037	(194,058)	201,979
Wells Fargo CMBS Loan	n/a	n/a	4.99%	Fixed	06/06/2028	1	12,526	(6,138)	6,388
PACE Loan	n/a	n/a	6.10%	Fixed	07/31/2040	n/a	5,884	(2,883)	3,001
Total GIC Joint Venture Credit Facility and Term Loans						1	\$ 664,447	\$ (325,579)	\$ 338,868
Total Joint Venture Debt						3	\$ 710,507	\$ (330,185)	\$ 380,322
Total Debt						3	\$ 1,408,007	\$ (330,185)	\$ 1,077,822

Debt Schedule - Part II (Unaudited)

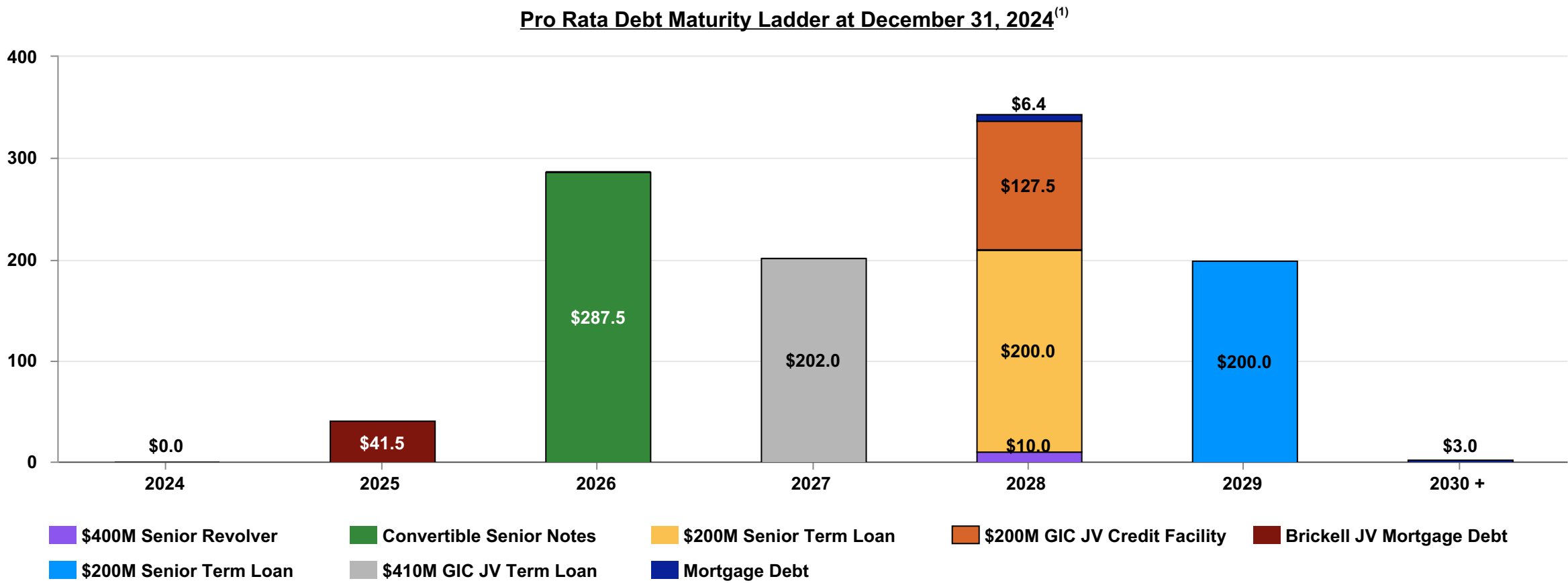
As of December 31, 2024

(amounts in thousands)

	Principal Amount Outstanding	Fixed Debt Outstanding	Variable Debt Outstanding	Effective Interest Rate
Total Debt	\$ 1,408,007	\$ 305,910	\$ 1,102,097	5.64 %
Non-controlling Interests in Joint Ventures	(330,185)	(9,021)	(321,164)	
Pro Rata Debt	\$ 1,077,822	\$ 296,889	\$ 780,933	5.25 %
% of Pro Rata Debt	100 %	28 %	72 %	
Pro Rata Adjustment for Swaps in Effect	—	478,000	(478,000)	
Pro Rata Debt Including Swaps	\$ 1,077,822	\$ 774,889	\$ 302,933	4.55 %
% of Pro Rata Debt Including Swaps	100 %	72 %	28 %	

Interest Rate Swaps	Notional Value	Swap Rate	Effective Date	Maturity Date
Regions - 2018 - 125mm	\$ 125,000	2.9170 %	December 31, 2018	December 31, 2025
Capital One - 2022 - \$100mm	100,000	2.6000 %	January 31, 2023	January 31, 2027
Regions - 2022 - \$100mm	100,000	2.5625 %	January 31, 2023	January 31, 2029
Capital One - 2023 - \$100mm	100,000	3.3540 %	July 1, 2023	January 13, 2026
Wells Fargo - 2023 - \$100mm	100,000	3.3540 %	July 1, 2023	January 13, 2026
Wells Fargo - 2024 - \$100mm	100,000	3.7650 %	October 1, 2024	January 13, 2026
Total Swaps	\$ 625,000	3.0851 %		

Debt Schedule - Part III (Unaudited)



(1) Amounts are in millions (\$) and assumes fully-extended maturities for all loans. Reflects pro rata debt totals.

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Asset Listing (Unaudited)

	Hotels	Rooms	STR Chain Scale	STR Location
INN Wholly-Owned (100% Ownership)				
Hyatt Place - Denver South/Park Meadows	1	127	Upscale	Suburban
Hyatt Place - Denver Tech Center	1	126	Upscale	Suburban
Hyatt Place - Scottsdale/Old Town	1	126	Upscale	Resort
Holiday Inn Express & Suites - San Francisco/Fisherman's Wharf	1	252	Upper Midscale	Urban
Courtyard - Dallas/Arlington South	1	103	Upscale	Suburban
Residence Inn - Dallas/Arlington South	1	96	Upscale	Suburban
Hyatt Place - Orlando/Convention Center	1	151	Upscale	Resort
Hyatt Place - Orlando/Universal	1	150	Upscale	Resort
Hyatt Place - Minneapolis/Downtown	1	213	Upscale	Urban
Springhill Suites - Nashville MetroCenter	1	78	Upscale	Urban
Courtyard - New Orleans Downtown Near the French Quarter	1	140	Upscale	Urban
Hyatt Place - Portland Airport/Cascade Station	1	136	Upscale	Airport
Residence Inn - Portland Airport at Cascade Station	1	124	Upscale	Airport
Courtyard - New Orleans/Metairie	1	153	Upscale	Airport
Staybridge Suites - Denver/Cherry Creek	1	121	Upscale	Suburban
Hyatt House - Denver Tech Center	1	135	Upscale	Suburban
Courtyard - Atlanta Downtown	1	150	Upscale	Urban
Hyatt Place - Garden City	1	122	Upscale	Suburban
Residence Inn - New Orleans/Metairie	1	120	Upscale	Airport
Hilton Garden Inn - Greenville	1	120	Upscale	Suburban
Fairfield Inn & Suites - Louisville Downtown	1	140	Upper Midscale	Urban

Asset Listing (Unaudited)

	Hotels	Rooms	STR Chain Scale	STR Location
INN Wholly-Owned (100% Ownership), (cont.)				
SpringHill Suites - Louisville Downtown	1	198	Upscale	Urban
SpringHill Suites - Indianapolis Downtown	1	156	Upscale	Urban
Courtyard - Indianapolis Downtown	1	297	Upscale	Urban
Hampton Inn & Suites - San Diego/Poway	1	108	Upper Midscale	Suburban
Hampton Inn & Suites - Camarillo	1	116	Upper Midscale	Suburban
Hilton Garden Inn - Houston/Galleria Area	1	182	Upscale	Urban
Doubletree by Hilton San Francisco Airport North Bayfront	1	210	Upscale	Airport
Hilton Garden Inn - Houston/Energy Corridor	1	190	Upscale	Suburban
Hampton Inn & Suites - Austin/Downtown/Convention Center	1	209	Upper Midscale	Urban
Hampton Inn & Suites - Minneapolis/Downtown	1	211	Upper Midscale	Urban
Residence Inn - Bridgewater/Branchburg	1	101	Upscale	Suburban
Hyatt House - Across From Universal Orlando Resort	1	168	Upscale	Resort
Residence Inn - Baltimore/Hunt Valley	1	141	Upscale	Suburban
Hotel Indigo - Asheville Downtown	1	116	Upper Upscale	Small Metro/Town
Courtyard - Atlanta Decatur Downtown/Emory	1	179	Upscale	Suburban
Courtyard - Nashville Vanderbilt/West End	1	226	Upscale	Urban
Residence Inn - Atlanta Midtown/Peachtree at 17th	1	160	Upscale	Urban
Hyatt House - Miami Airport	1	163	Upscale	Airport
Marriott - Boulder	1	165	Upper Upscale	Urban
Hyatt Place - Chicago/Downtown-The Loop	1	206	Upscale	Urban
Hyatt Place - Phoenix/Mesa	1	152	Upscale	Suburban
Courtyard - Fort Lauderdale Beach	1	261	Upscale	Resort

Asset Listing (Unaudited)

	Hotels	Rooms	STR Chain Scale	STR Location
INN Wholly-Owned (100% Ownership), (cont.)				
Courtyard - Charlotte City Center	1	181	Upscale	Urban
Hampton Inn & Suites - Baltimore Inner Harbor	1	116	Upper Midscale	Urban
Residence Inn - Baltimore Downtown/Inner Harbor	1	189	Upscale	Urban
Courtyard - Kansas City Country Club Plaza	1	123	Upscale	Suburban
Courtyard - Fort Worth Downtown/Blackstone	1	203	Upscale	Urban
AC Hotel - Atlanta Downtown	1	255	Upscale	Urban
Hilton Garden Inn - Waltham	1	148	Upscale	Suburban
Residence Inn - Cleveland Downtown	1	175	Upscale	Urban
Courtyard - New Haven at Yale	1	207	Upscale	Urban
Residence Inn - Boston/Watertown	1	150	Upscale	Suburban
INN Wholly-Owned (100% Ownership)	53	8,545		

Asset Listing (Unaudited)

	Hotels	Rooms	STR Chain Scale	STR Location
GIC Joint Venture (51% Ownership)				
Courtyard - Scottsdale North	1	153	Upscale	Resort
Springhill Suites - Scottsdale North	1	121	Upscale	Resort
Hampton Inn & Suites - Tampa/Ybor City/Downtown	1	138	Upper Midscale	Urban
Homewood Suites - Aliso Viejo/Laguna Beach	1	129	Upscale	Suburban
Courtyard - Pittsburgh Downtown	1	183	Upscale	Urban
Homewood Suites - Tucson/St. Philip's Plaza University	1	122	Upscale	Resort
Hampton Inn & Suites - Silverthorne	1	88	Upper Midscale	Resort
Hilton Garden Inn - San Jose / Milpitas	1	161	Upscale	Suburban
Residence Inn - Portland Downtown / Riverplace	1	258	Upscale	Urban
Residence Inn - Portland / Hillsboro	1	122	Upscale	Suburban
Residence Inn - Steamboat Springs	1	110	Upscale	Small Metro/Town
Embassy Suites - Tucson / Paloma Village	1	120	Upper Upscale	Resort
Residence Inn - Scottsdale North	1	120	Upscale	Resort
AC Hotel - Dallas Downtown	1	128	Upscale	Urban
Residence Inn - Dallas Downtown	1	121	Upscale	Urban
Hampton Inn & Suites - Dallas Downtown	1	176	Upper Midscale	Urban
SpringHill Suites - Dallas Downtown	1	148	Upscale	Urban
Hilton Garden Inn - Grapevine at Silver Lake Crossing	1	152	Upscale	Airport
Holiday Inn Express & Suites - DFW / Grapevine	1	95	Upper Midscale	Airport
Courtyard - Dallas DFW Airport / North Grapevine	1	181	Upscale	Airport
TownePlace Suites - Dallas / Grapevine	1	120	Upper Midscale	Airport
Hyatt Place - Dallas / Grapevine	1	125	Upscale	Airport

Asset Listing (Unaudited)

	Hotels	Rooms	STR Chain Scale	STR Location
GIC Joint Venture (51% Ownership)				
AC Hotel - Dallas / Frisco	1	150	Upscale	Suburban
Residence Inn - Dallas / Frisco	1	150	Upscale	Suburban
Canopy Hotel - Dallas / Frisco Station	1	150	Upper Upscale	Suburban
Residence Inn - Tyler	1	119	Upscale	Small Metro/Town
Hilton Garden Inn - Longview	1	122	Upscale	Small Metro/Town
AC Hotel - Houston Downtown	1	195	Upscale	Urban
Homewood Suites - Midland	1	118	Upscale	Suburban
Hyatt Place - Lubbock	1	125	Upscale	Urban
Courtyard - Amarillo Downtown	1	107	Upscale	Suburban
Embassy Suites - Amarillo Downtown	1	226	Upper Upscale	Suburban
AC Hotel - Oklahoma City / Bricktown	1	142	Upscale	Urban
Hyatt Place - Oklahoma City / Bricktown	1	134	Upscale	Urban
Holiday Inn Express & Suites - Oklahoma City Downtown / Bricktown	1	124	Upper Midscale	Urban
SpringHill Suites - New Orleans Downtown / Canal Street	1	74	Upscale	Urban
TownePlace Suites - New Orleans Downtown / Canal Street	1	105	Upper Midscale	Urban
Canopy Hotel - New Orleans Downtown	1	176	Upper Upscale	Urban
The Nordic Lodge - Steamboat Springs	1	46	Independent	Small Metro/Town
Hampton Inn Boston-Logan Airport	1	250	Upper Midscale	Airport
Hilton Garden Inn Tysons Corner	1	149	Upscale	Urban
GIC Joint Venture (51% Ownership)	41	5,733		

Asset Listing (Unaudited)

	Hotels	Rooms	STR Chain Scale	STR Location
Other Joint Ventures (90% Ownership)				
AC Hotels by Marriott - Miami Brickell	1	156	Upscale	Urban
Element - Miami Brickell	1	108	Upscale	Urban
Onera - Fredericksburg	1	11	N/A	N/A
Other Joint Ventures (90% Ownership)	3	275		
Pro Forma	97	14,553		

(1) Asset listing excludes two parking garages located in Dallas, TX and Frisco, TX.

